



Space and Naval Warfare Systems Center Atlantic

Small Business and Industry Outreach Initiative (SBIOI)

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Navigating the Fiscal Challenges

Now more than ever we need you as industry partners to continue to be agile, innovative and efficient. We need you to be adaptive to change.

We cannot do what we do without you





Today's Reality

Continuing Resolution and Sequestration = Whitewater





"Continuing Resolution and Sequestration" What Does this Mean – How We Got Here

- ▼ Tier A- Continuing resolution: An appropriations legislation Congress uses to fund government agencies when a formal appropriations bill is not signed into law by the end of the fiscal year
 - Prevents the interruption of government services
 - Funds remain at previous year's levels
 - Does not cover new programs
 - Does not allow for any planned growth
 - Does not allow funds transfer

- ▼ Tier B- Sequestration: A fiscal policy procedure adopted by Congress to deal with the federal budget deficit
 - Reducing the deficit by an additional \$1.2 -\$1.5 trillion over 10 years
 - Requires automatic cuts "sequestration"
 - Delayed to 1 March 2013 by the American Taxpayer Relief Act of 2012

"...it is more likely than unlikely that we'll actually have to do this,... We are serious about being ready."

Deputy Defense Secretary Ashton Carter 29 January 2013

The DoD's challenge is addressing both Continuing Resolution and Sequestration in 6 months of execution



Slowing the Burn

Navy leadership is dedicated to preserving our nation's forward-deployed readiness and protecting pay and benefits for active duty Sailors and their families.

Tier A- Continuing resolution (\$4.6B)

- Cost reduction initiatives include:
 - Hiring freeze
 - Government-sponsored conferences postponed
 - All Non-Mission essential travel and training minimized
 - Reduce ship availabilities and aircraft maintenance
 - Reduce ship operations and flying hours

Tier B- Sequestration (\$4B)

- Cost reduction initiatives include:
 - Cancel several deployments
 - Cut all exercises (e.g., MALABAR, CARAT, FOAL Eagle)
 - Reduce port visits
 - Furlough most civilians for 22 work days (OSD level decision)
 - Defer emergent repairs
 - Cancel community outreach programs
 - Significantly reduce flight hours

"If sequestration happens, it's a whole different ballgame" - CNO



What can we do?

- Accept reality
- Make decisions and own consequences
- **▼** Execute
- Collaborate and Innovate
- ▼ Never forget why we are here
- ▼ Take care of each other





We Make IT Count for the Warfighter and the Nation







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